



The company MeltPrep develops and distributes innovative laboratory equipment. MeltPrep developed the first customized process for sample preparation of thermoplastic materials. In addition to the VCM process, the company's portfolio now includes two other product lines, which are sold worldwide to the pharmaceutical, polymer, and food industries.

Product Specialist (focus market: USA)

Your Role:

- Acquisition of new customers and in-depth technical support of existing customers
- Performing pre-sales live and online demonstrations
- Conducting after-sales customer training
- Coordination and planning of sales strategies for the US market
- Participation in international fairs and seminars

Your Qualifications:

- Hot Melt Extrusion experience
- Successfully completed technical studies
- Sales experience of innovative laboratory equipment beneficial
- High willingness to travel (up to 60% of working time)
- Independent and solution-oriented approach, customer focus
- Team spirit, communication skills, high self-motivation and hands-on mentality

We offer:

- Varied activities in an internationally operating company
- Innovative and modern corporate culture, flexible working hours and flat hierarchies
- Employee-oriented working environment that encourages active participation
- A challenge with a high level of autonomy and scope for shaping your own ideas

This position is subject to the collective agreement for employees. Minimum salary: 3.498,80 EUR (KV Metallgewerbe) Your actual salary will depend on your experience and qualifications.

Did we catch your attention?

Please send a motivational letter and your CV to: valentina.troiss@meltprep.com